



# HUON VALLEY COUNCIL

## EXPRESSION OF INTEREST

Invitation for Expressions of Interest:

Purchase of vacant land adjoining Huon Lawn Cemetery (Glen Huon Rd, Huonville) for the exclusive purpose of delivering funeral services.

Date of Issue: 3 July 2020



The Huon Valley Council is seeking Expressions of Interest for the purchase of vacant land, “the site” to develop onsite funeral services at a site adjoining Huon Lawn Cemetery at 422 Glen Huon Road contained in PID: 3251307, Certificate of Title 165625/1 (‘Attachment A’).



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## Introduction

The Huon Lawn Cemetery has been operating for 50 years. Council has recently undertaken a review and developed a Huon Valley Lawn Cemetery Masterplan to identify needed improvements to infrastructure and the amenity of the site to satisfy the Council and community's expectations. Questions were also raised about how to improve the level and range of services available in the area (within the context of a growing, aging population in the area).

The site subject of this EOI is an area of vacant land of approximately 7,700m<sup>2</sup>, notionally kept for expansion of the burial area in the future, has been identified which could be sold to provide an opportunity for the development of funeral facilities (such as an onsite chapel/reception area and crematorium). Approximate boundaries of the site are identified in Attachment A. The final boundary and area for which the Lot will be subdivided will depend on the successful EOI as negotiated with the proponent.

Therefore, Council is calling for expressions of interest for the purchase and development of the site from appropriate legally established funeral service providers and cemetery managers.

## Operator Responsibilities

The Operator's responsibilities for the site include:

- Development on land remains solely for the provision of funeral and memorialisation services (e.g. a chapel, crematorium, etc.);
- Compliance with all relevant legal requirements under the Burial and Cremation Act 2019 and Burial and Cremation Regulations 2015; including (but not limited to):
  - Satisfying the Director of Local Government's Regulator's criteria as being fit and proper to manage a cemetery; and
  - A body corporate with perpetual succession;
- Expansion of the range of services and facilities offered to residents;
- Obtaining at their cost any necessary planning and building approval for use and development of the site;
- Entering into an Agreement with the Council for the site to secure a good working partnership between adjoining existing cemetery and new development; and
- All costs associated with development of the site for the intended purpose.

Operators responsibility also extends to ensuring any future development does not negatively impact upon the:

- Perpetual care, protection and management of existing internments and inurnments in adjoining cemetery; and
- Ongoing public access to the cemetery and memorialisation services.

## Expressions of Interest

Proposals are to address the following criteria:

- (a) Demonstrated ability to comply with all relevant legal requirements under the Burial and Cremation Act 2019 and Burial and Cremation Regulations 2015 to the satisfaction of the Director of Local Government and Director of Public Health, including evidence of being a body corporate with perpetual succession;
- (b) Demonstrated experience in providing funeral and memorialisation services (this may include but is not limited to the operation of funeral home, chapel, crematorium, cemetery or similar; as well as proven capacity to deliver high-level of service provision and amenity);
- (c) Offer price for sale of land;
- (d) Details of risk management practices and framework;
- (e) Evidence of appropriate insurance coverage;
- (f) Business profile including structure, staffing, owners/Directors details, number of years operating and proof of financial solvency;
- (g) Details of development proposal (including initial concept design, costings, etc.);
- (h) An explanation of approach and opportunities you could bring to the Valley including employment opportunities; and
- (i) What relationship would be sought with the Council and local community.

Those wishing to lodge an expression of interest are to register with the Council through the designated email address. Briefings and further information may then be provided on request.

## Submission Details

Purchase and development exclusively for funeral services of land contained within the current boundary of Huon Lawn Cemetery at 422 Glen Huon Road, Huonville, Tasmania, 7109.

## Huon Valley Council Contact

Project Manager:  
Position Title  
Business Unit:  
Contact Details:

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## Lodgment Details

Submission Closes  
Submission Type

5pm Friday 31 July 2020  
Electronic Lodgment via Tenderlink

ATTACHMENT "A" – The Site  
Area of the land adjoining Huon Lawn Cemetery, Glen Huon Road, Huonville  
(Red Outlined Area)

